
FISCAL UPDATE Article

Fiscal Services Division

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IOWA ALCOHOLIC BEVERAGES COMMISSION MEETING — SEPTEMBER 2017

Meeting. The Iowa Alcoholic Beverages Commission met on September 7, 2017, in Ankeny. The Commission was briefed on the following items.

Distribution Partnership/RFP Update. There are currently 1,433 active Class E licensees in Iowa, and 298 licensees have been added since June 2015. As the number of licensees continues to grow, the Iowa Alcoholic Beverages Division (IABD) has decided to cooperate with the Department of Administrative Services in forming and finalizing a request for proposals (RFP) for establishing a public/private partnership in the distribution of alcohol across the State of Iowa.

The Commission was briefed on the status of this process. Solicitation of RFPs will continue through September 22, 2017. Evaluation of proposals will begin on September 25, 2017, and potential final agreements are expected to be completed by July 1, 2018. Final implementation of a potential public/private partnership is estimated to be completed by January 1, 2019.

Financial Update. The Commission also received an update on the final financial status of alcohol sales revenue in FY 2017. According to calculations provided by the IABD, FY 2017 total liquor sales revenue increased 5.8% when compared to FY 2016. Liquor sales revenue collected totaled approximately \$305.6 million in FY 2017. Additionally, the IABD reported total reversions of \$114.5 million to the State General Fund. Approximately \$21.5 million of this amount is earmarked for substance abuse prevention purposes.

Next Meeting. The next meeting will be held on November 8, 2017, at 1:00 p.m. in Decorah, Iowa. The meeting location has yet to be determined.

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